

## ABOUT UNCOVERED THAI STOCKS

A significant number of equities listed on the Stock Exchange of Thailand (SET) and Market for Alternative Investment (mai) lack formal research coverage from brokerage firms. This coverage gap typically arises as analytical resources are concentrated on large-capitalization, high-liquidity stocks, leaving many smaller and mid-sized companies uncovered.

The coverage gap can provide opportunities to identify well-performing companies that are mispriced in the market.

Uncovered Thai Stocks employs a quantitative approach to analyze this under-researched market segment. From the A. Stotz Investment Research Stock Picking Checklist, we have backtested the combination of factors that have historically generated the best return. With that model, we evaluate a universe of about 250 uncovered Thai stocks each quarter and publish AI-powered reports on the Top 50 companies that exhibit attractive characteristics based on our model.

The objective is to provide investors with objective, data-driven insights that serve as a preliminary resource. These reports are intended to be a starting point for further research. This content is for information purposes only. It is not intended to be investment advice. The author(s) cannot be held liable for any actions taken as a result of reading this report.

This analysis has been prepared by A. Stotz Investment Research (“the Report Author”) using the FVMR Model for data compilation and analysis from sources that are believed or should be believed to be accurate and reliable. All contents, opinions, estimates, and data appearing in the report are solely the views and/or perspectives of the Report Author. The Report Author owns all intellectual property rights to this report.

**Please further refer to the important disclaimer and disclosures at the end of the report.**

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# Dusit Thani Public Company Limited (DUSIT)



- ★ The company has delivered excellent sales growth, which is essential for long-term value creation
- ★ The efficiency is excellent when looking at the growth in sales relative to the growth in assets
- ★ Earnings quality is very high based on our analysis of net income relative to operating cash flow
- ★ Trades at PTM\* 2.0x PB compared to Thai Consumer Discretionary at 1.4x PB
- ★ **Relative negatives:** Very low access to capital to fund growth, and very unattractive valuation relative to other stocks in the universe

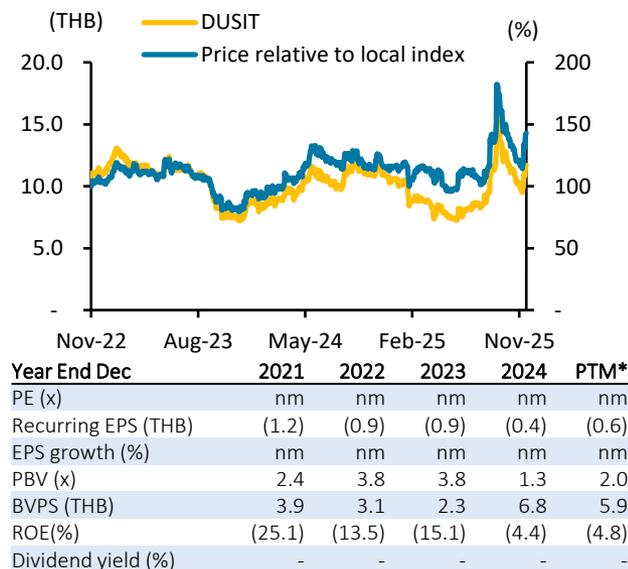
**Background:** Dusit Thani Public Company Limited is a leading hospitality and property group operating globally in over 18 countries. Its business spans hotels, resorts, education, and food, featuring well-known brands like Dusit Thani and dusitD2.

## Stock information:

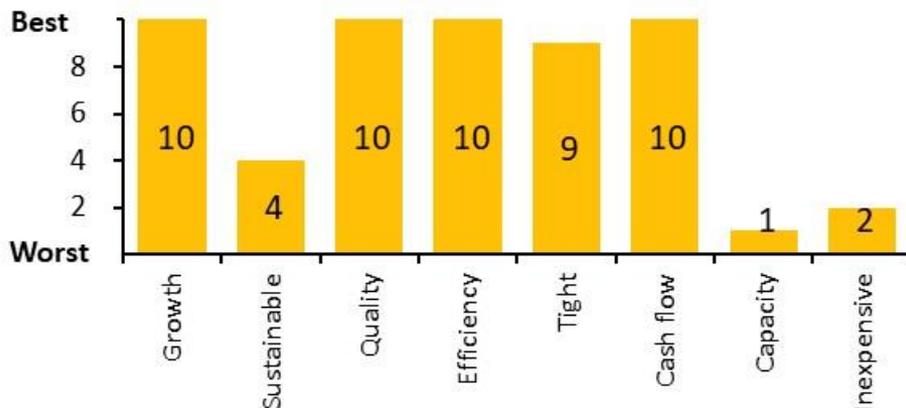
Name: Dusit Thani PCL  
 Ticker: DUSIT  
 Price (THB): 11.70  
 Mcap: US\$309m  
 3MADTO: US\$569k  
 SET ESG rating: -  
 CGR rating: 5  
 Sector: Cons. Disc.  
 Industry: Consumer Services

## Major shareholders:

50% Chanut & Children Co.,Ltd.  
 17% Central Pattana PCL  
 22% Free float



## A. Stotz Stock Picking Checklist



## Revenue & Profitability



Sources: A. Stotz Investment Research, company data, LSEG, Settrade, SET, Thai Institute of Directors (IOD).

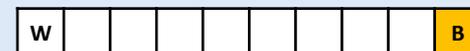
Note: \*Past 12 months of published data. The price data in the report is as of 27 November 2025.

## A. Stotz Stock Picking Checklist

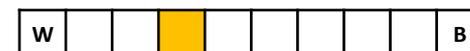
Worst

Best

1. **Growth** – Product and industry can support a decade of 10%+ annual growth



2. **Sustainable** – Competitive strategy creates sustainably high gross margin



3. **Quality** – Good earnings quality, non-core items are small or non-existent



4. **Efficiency** – In the long run, sales grow faster than assets



5. **Tight** – Relatively low cash conversion cycle, negative is best



6. **Cash flow** – Operating cash flow is consistently positive



7. **Capacity** – Company has access to capital to fund growth



8. **Inexpensive** – Valuation is reasonable, avoid very expensive stocks



Scan the code to learn more about the A. Stotz Stock Picking Checklist.



## Fundamentals (F)

(%)	Dec '21	Dec '22	Dec '23	Dec '24	PTM*
Operating profit margin	(56.6)	(11.2)	(3.7)	4.9	25.3
Net margin	(43.1)	(12.3)	(10.6)	(2.3)	(9.3)
Asset turnover	9.4	16.4	19.9	30.5	28.4
Return on assets	(4.1)	(2.0)	(2.1)	(0.7)	(0.8)
Return on equity	(25.1)	(13.5)	(15.1)	(4.4)	(4.8)

## Valuation\* (V)

(x)	Dec '21	Dec '22	Dec '23	Dec '24	PTM*
Price-to-sales	3.6	2.5	1.4	0.8	0.9
Price-to-earnings	nm	nm	nm	nm	nm
Price-to-book	2.4	3.8	3.8	1.3	2.0
PE-to-EPS growth (PEG)	nm	nm	nm	nm	nm
EV/EBIT	na	na	na	49.3	54.3

## Momentum (M)

(%)	Dec '21	Dec '22	Dec '23	Dec '24	PTM*
Revenue growth	(3.4)	86.5	31.4	88.0	74.5
Recurring EPS growth	nm	nm	nm	nm	nm
Operating profit margin chg. (bps)	(467.3)	4,550	744.4	857.0	336.5
	6mth	3mth	1mth	3wk	1wk
Price change	58.1	23.2	4.5	12.5	17.6

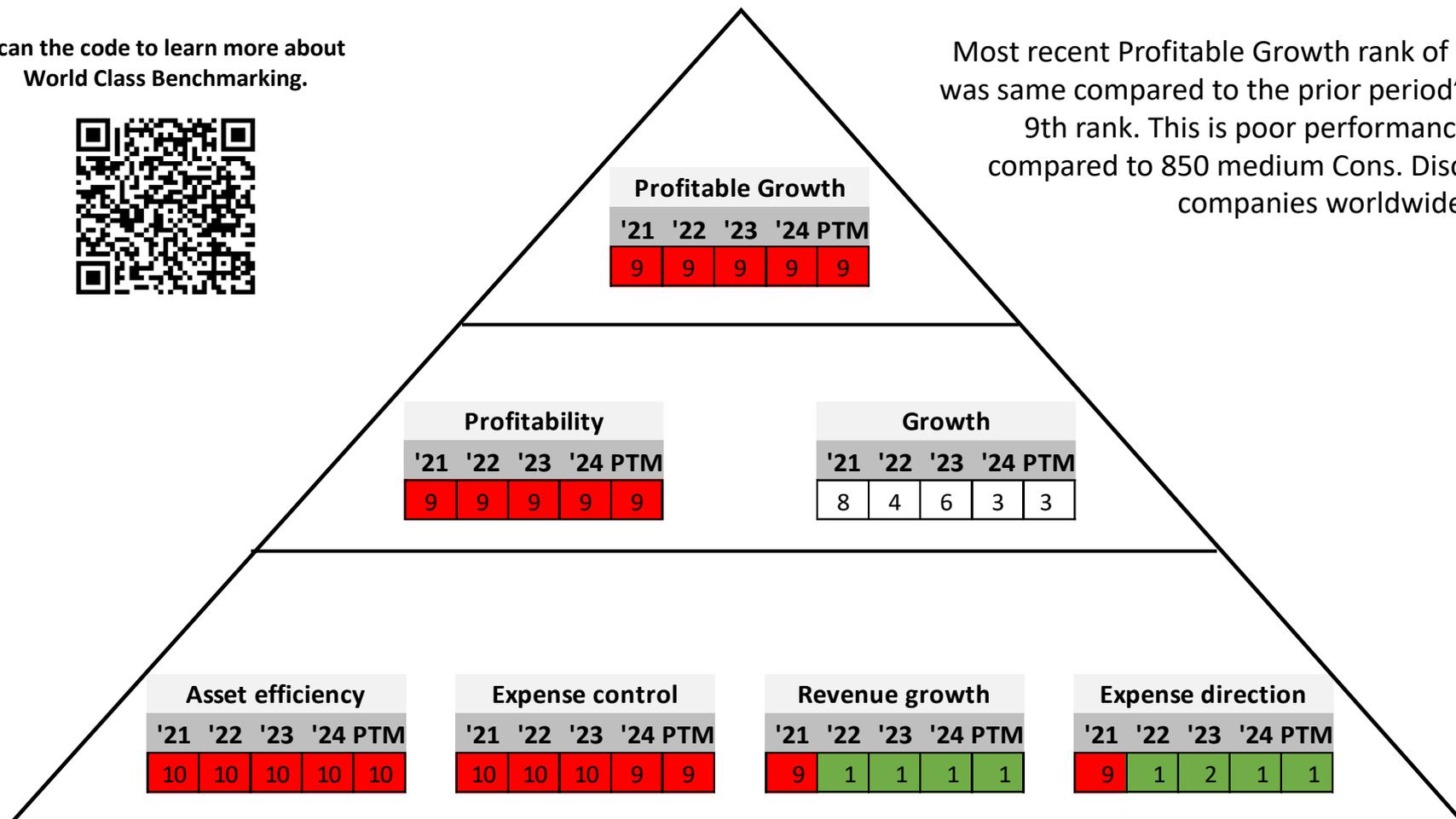
## Risk (R)

(x)	Dec '21	Dec '22	Dec '23	Dec '24	PTM*
Current ratio	0.5	0.6	0.7	1.1	0.5
Net debt-to-equity (%)	3.9	2.6	3.5	2.1	2.6
Times-interest-earned	1.6	2.9	3.0	4.3	2.0
	5yr	3yr	1yr	6mth	3mth
Beta	0.8	0.8	1.1	0.8	0.7

Scan the code to learn more about World Class Benchmarking.



Most recent Profitable Growth rank of 9 was same compared to the prior period's 9th rank. This is poor performance compared to 850 medium Cons. Disc. companies worldwide.



Benchmarked against 850 medium Cons. Disc. companies worldwide.

# DUSIT: Global benchmarking

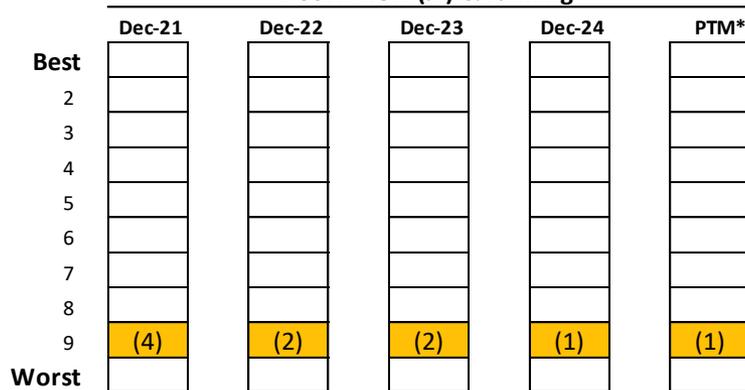


	2021	2022	2023	2024	PTM*
Profitability & growth ranking against 850 Cons. Disc. companies worldwide (1=Best)	9	9	9	9	9

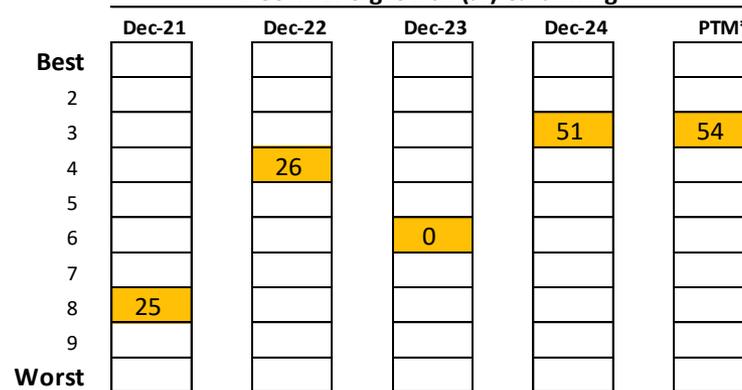
## Profitability

## Growth

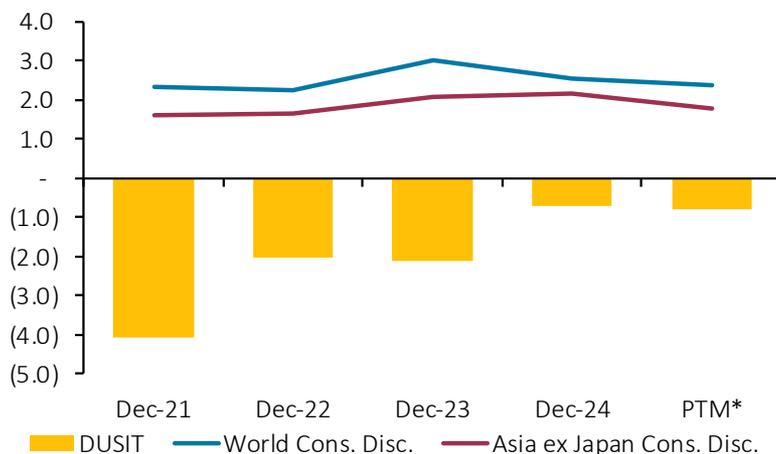
DUSIT: ROA (%) & ranking



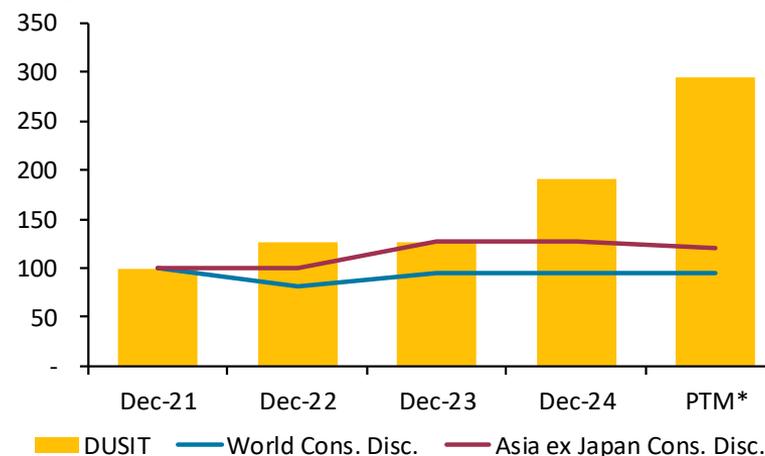
DUSIT: EPS growth (%) & ranking



Return on assets (%)



EPS growth indices, rebased to 100



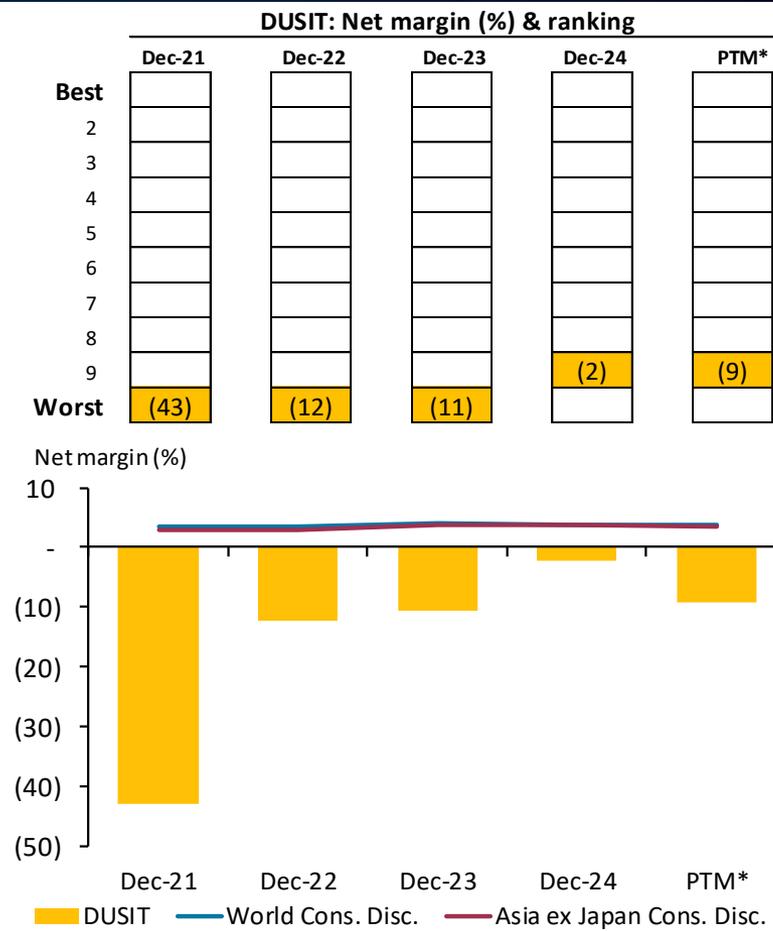
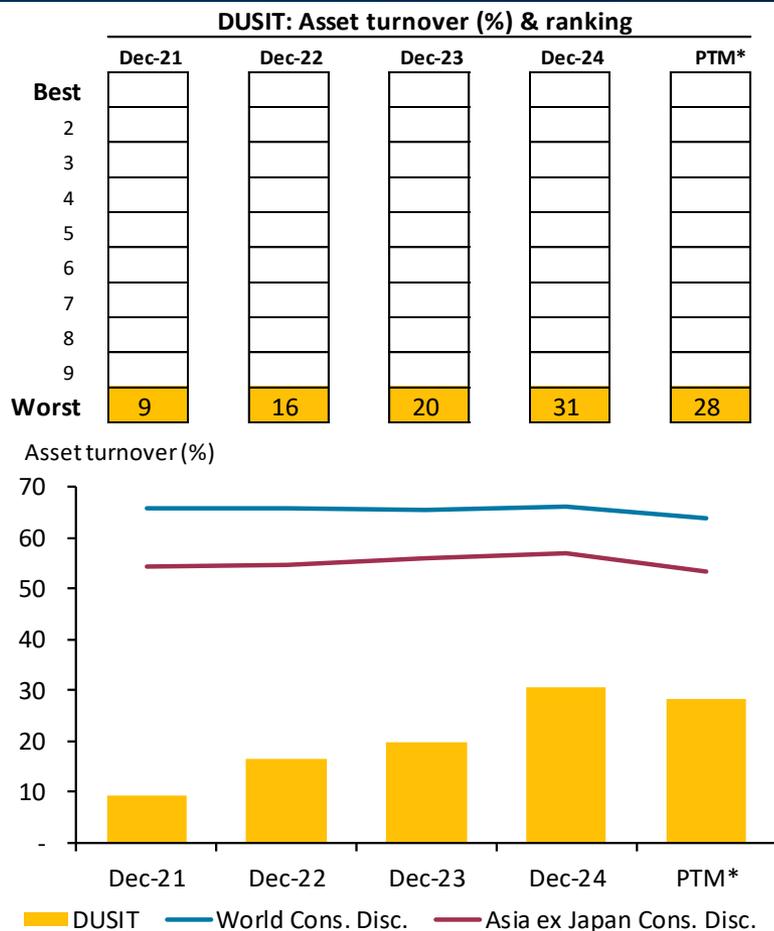
# DUSIT: Global benchmarking - Breaking down profitability



	2021	2022	2023	2024	PTM*
Profitability ranking against 850 Cons. Disc. companies worldwide (1=Best)	9	9	9	9	9

## Asset utilization

## Net margin



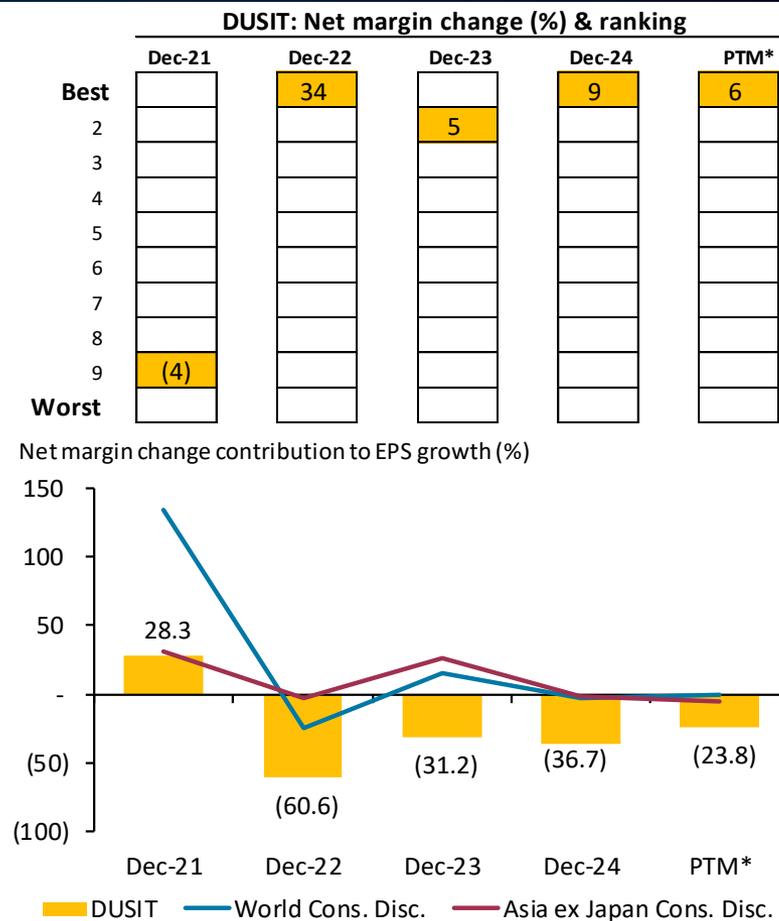
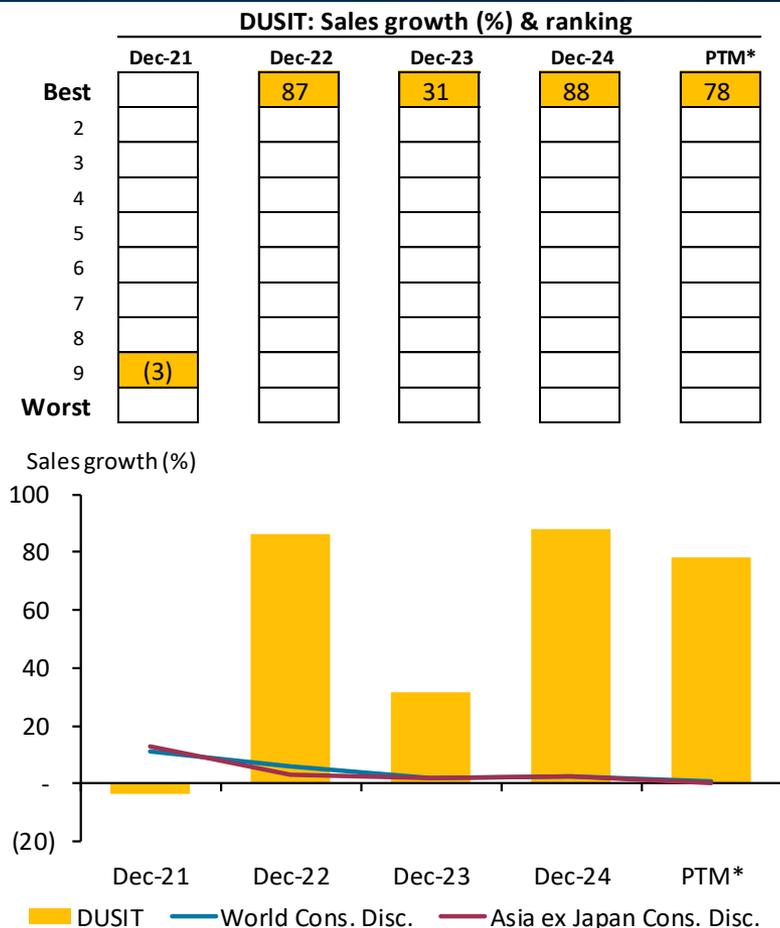
# DUSIT: Global benchmarking - Breaking down growth



	2021	2022	2023	2024	PTM*
Growth ranking against 850 Cons. Disc. companies worldwide (1=Best)	8	4	6	3	3

## Sales growth

## Net margin change



	Dec '20	Dec '21	Dec '22	Dec '23	Dec '24	Sep '24	Dec '24	Mar '25	Jun '25	Sep '25
<b>Profit &amp; loss (THB m)</b>										
Revenue	2,272	2,194	4,093	5,377	10,109	1,260	5,667	2,111	1,473	1,514
Cost of goods sold	(2,326)	(2,330)	(3,143)	(3,879)	(7,511)	(967)	(4,386)	(1,409)	(1,118)	(1,191)
<b>Gross profit</b>	<b>(54)</b>	<b>(136)</b>	<b>950</b>	<b>1,498</b>	<b>2,598</b>	<b>292</b>	<b>1,280</b>	<b>701</b>	<b>356</b>	<b>322</b>
SG&A & others	(1,127)	(1,107)	(1,406)	(1,697)	(2,106)	(506)	(589)	(519)	(521)	(511)
<b>Operating profit</b>	<b>(1,181)</b>	<b>(1,243)</b>	<b>(456)</b>	<b>(199)</b>	<b>492</b>	<b>(213)</b>	<b>691</b>	<b>182</b>	<b>(165)</b>	<b>(188)</b>
Other inc/(exp)	187	653	130	63	68	13	21	14	22	20
<b>Earnings before interest &amp; tax</b>	<b>(994)</b>	<b>(590)</b>	<b>(326)</b>	<b>(136)</b>	<b>559</b>	<b>(201)</b>	<b>713</b>	<b>196</b>	<b>(144)</b>	<b>(168)</b>
Interest expense	(421)	(469)	(493)	(524)	(578)	(134)	(173)	(179)	(178)	(176)
<b>Pretax profit</b>	<b>(1,415)</b>	<b>(1,059)</b>	<b>(819)</b>	<b>(660)</b>	<b>(19)</b>	<b>(334)</b>	<b>540</b>	<b>16</b>	<b>(322)</b>	<b>(344)</b>
Income tax	1	(24)	16	(13)	(255)	(30)	(209)	(29)	7	(52)
<b>After-tax profit</b>	<b>(1,414)</b>	<b>(1,083)</b>	<b>(803)</b>	<b>(673)</b>	<b>(274)</b>	<b>(365)</b>	<b>331</b>	<b>(12)</b>	<b>(315)</b>	<b>(396)</b>
Equity income	61	16	26	48	124	(65)	25	37	(10)	(7)
Minorities	39	79	46	14	(85)	34	(121)	12	34	39
<b>Earnings from continuing operations</b>	<b>(1,314)</b>	<b>(988)</b>	<b>(732)</b>	<b>(610)</b>	<b>(235)</b>	<b>(396)</b>	<b>234</b>	<b>37</b>	<b>(291)</b>	<b>(364)</b>
Forex gain/(loss) & unusual items	303	43	230	40	(2)	(142)	76	11	0	(20)
<b>Net income</b>	<b>(1,011)</b>	<b>(945)</b>	<b>(501)</b>	<b>(570)</b>	<b>(237)</b>	<b>(538)</b>	<b>310</b>	<b>48</b>	<b>(291)</b>	<b>(384)</b>
Reported EPS (THB)	(1.2)	(1.1)	(0.59)	(0.67)	(0.28)	(0.63)	0.36	0.06	(0.34)	(0.45)
Weighted average shares (m)	850	850	850	850	850	850	850	850	850	850
<b>Balance sheet (THB m)</b>										
Assets	22,838	23,784	26,229	27,922	38,271	36,536	38,271	38,767	38,219	38,640
Liabilities	17,896	19,889	21,185	23,609	29,482	28,130	29,482	30,016	29,802	30,698
Equity	4,942	3,895	5,045	4,313	8,788	8,406	8,788	8,751	8,416	7,942
<b>Growth (%)</b>										
Revenue	(45.8)	(3.4)	86.5	31.4	88.0	6.7	253.7	16.6	7.4	20.1
Operating income	nm	nm	nm	nm	nm	nm	1,722.4	30.5	nm	nm
Reported EPS	(415.8)	nm	nm	nm	nm	nm	nm	(60.8)	nm	nm
Assets	60.4	4.1	10.3	6.5	37.1	36.0	37.1	33.0	5.9	5.8
Liabilities	114.8	11.1	6.5	11.4	24.9	25.5	24.9	21.1	10.6	9.1
Equity	(16.3)	(21.2)	29.5	(14.5)	103.8	88.5	103.8	100.8	(8.0)	(5.5)
<b>Profits (%)</b>										
Gross margin	(2.4)	(6.2)	23.2	27.9	25.7	23.2	22.6	33.2	24.1	21.3
Operating margin	(52.0)	(56.6)	(11.2)	(3.7)	4.9	(16.9)	12.2	8.6	(11.2)	(12.5)
Net margin	(44.5)	(43.1)	(12.3)	(10.6)	(2.3)	(42.7)	5.5	2.3	(19.7)	(25.4)
ROE	(22.5)	(25.1)	(13.5)	(15.1)	(4.4)	(29.7)	17.5	2.7	(16.5)	(22.9)
ROIC	(12.1)	(8.6)	(3.2)	(1.4)	2.7	(3.9)	8.3	2.0	(2.9)	(3.3)

# Top 50 Uncovered Thai Stocks based on 3Q25 reported data



Rank	Company	RIC	GICS sector	Mcap US\$m	ADV US\$K	Fundamentals (%)		Valuation (x)		Momentum (% chg)		Risk (x)		ESG score	
						NPM	ROA	PE	PB	Sales g	Price (6m)	NDE	Beta (6m)		CGR rating
	<b>Thailand</b>					<b>6.0</b>	<b>2.0</b>	<b>16.3</b>	<b>1.6</b>	<b>(5.4)</b>	<b>7.7</b>	<b>0.8</b>	<b>1.0</b>	<b>-</b>	<b>-</b>
1	Floyd PCL	FLOYDm.BK	Industrials	15.3	17.3	10.7	15.0	5.0	0.9	75.9	35.4	(0.6)	0.8	5	-
2	Platinum Group PCL	PLAT.BK	Real Estate	91.2	147.8	17.1	3.8	6.3	0.4	16.9	(16.0)	0.4	1.4	5	-
3	Itthirit Nice Corporation PCL	ITTHIm.BK	Industrials	11.2	75.6	4.6	6.7	11.1	1.0	4.6	(3.6)	(0.4)	0.9	5	-
4	Chow Steel Industries PCL	CHOWm.BK	Materials	25.6	24.8	(1.4)	0.4	95.2	0.4	(56.6)	6.2	0.1	1.9	5	-
5	Syntec Construction PCL	SYNTEC.BK	Industrials	83.0	30.9	6.9	5.3	4.7	0.5	3.3	0.0	(0.4)	0.4	5	-
6	Dusit Thani PCL	DUSIT.BK	Cons. Disc.	308.7	568.8	(9.3)	(0.8)	nm	2.0	78.1	58.1	2.6	0.8	5	-
7	BBGI PCL	BBGI.BK	Energy	129.3	41.7	1.1	1.9	17.3	0.5	2.2	(6.5)	0.1	0.8	5	AA
8	Primo Service Solutions PCL	PRIm.BK	Real Estate	46.3	25.5	10.8	8.9	7.4	0.9	(0.4)	(4.1)	(0.1)	2.0	4	-
9	Ditto (Thailand) PCL	DITTO.BK	Info Tech	234.8	749.1	19.0	12.0	13.1	2.0	35.8	5.8	(0.2)	1.9	5	AAA
10	Earth Tech Environment PCL	ETC.BK	Utilities	41.0	380.2	59.2	10.5	13.5	0.4	0.4	(55.6)	(0.3)	0.8	5	AA
11	Symphony Communication PCL	SYMC.BK	Comm. Serv.	49.0	19.1	8.0	3.7	9.5	0.5	1.4	(19.8)	0.2	1.4	5	BBB
12	KT Medical Service Co Ltd	KTMSm.BK	Health Care	19.2	19.8	5.9	5.3	15.1	1.2	23.6	18.4	(0.1)	0.3	4	-
13	Bangkok Aviation Fuel Services PCL	BAFS.BK	Industrials	170.2	62.6	5.3	0.9	39.7	1.3	10.6	5.5	2.3	1.6	5	-
14	Ubon Bio Ethanol PCL	UBE.BK	Energy	52.2	27.0	(1.2)	(0.7)	nm	0.3	(18.7)	(21.8)	0.0	1.1	5	A
15	WP Energy PCL	WP.BK	Energy	59.9	5.4	0.8	2.1	11.7	1.5	(5.9)	11.2	(0.3)	0.5	5	-
16	Wattanapat Hospital Trang PCL	WPH.BK	Health Care	124.9	179.4	13.0	10.4	12.4	2.2	13.6	(33.5)	0.6	0.5	5	-
17	Christiani & Nielsen Thai PCL	CNT.BK	Industrials	35.4	11.2	1.0	1.1	15.7	0.7	28.1	7.8	0.5	1.0	5	-
18	Sahathai Terminal PCL	PORT.BK	Industrials	10.9	9.0	(0.4)	(0.2)	nm	0.3	(5.8)	(27.5)	1.1	0.7	5	-
19	Saha Pathanapibul PCL	SPC.BK	Cons. Disc.	583.8	9.2	6.5	7.0	7.1	0.7	2.0	(2.6)	(0.2)	0.1	5	-
20	V L Enterprise PCL	Vlm.BK	Energy	29.0	5.2	4.5	2.1	28.4	0.9	(8.3)	(10.2)	0.3	0.5	3	-
21	Better World Green PCL	BWG.BK	Industrials	52.2	375.8	14.3	4.2	4.1	0.4	0.0	31.8	(0.1)	1.2	5	-
22	Practical Solution PCL	TPSm.BK	Info Tech	44.5	28.2	9.4	12.9	9.0	2.1	8.9	3.0	(0.2)	0.7	4	-
23	JD Food PCL	JDF.BK	Cons. Staples	26.1	4.8	12.7	10.6	9.2	1.1	9.1	(23.9)	(0.1)	0.2	4	-
24	Samart Telcoms PCL	SAMTEL.BK	Comm. Serv.	72.5	10.7	2.0	1.7	9.5	0.7	39.5	(35.9)	0.1	1.1	5	-
25	Vintcom Technology PCL	VCOMm.BK	Info Tech	26.7	29.7	5.8	8.0	7.5	1.5	20.0	9.4	(0.4)	0.9	4	-

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						NPM	ROA	PE	PB	Sales g	Price (6m)	NDE	Beta (6m)		CGR rating
	<b>Thailand</b>					<b>6.0</b>	<b>2.0</b>	<b>16.3</b>	<b>1.6</b>	<b>(5.4)</b>	<b>7.7</b>	<b>0.8</b>	<b>1.0</b>	<b>-</b>	<b>-</b>
26	MBK PCL	MBK.BK	Real Estate	1,045.5	571.9	31.3	5.9	7.2	0.9	10.1	2.4	1.1	0.5	5	A
27	MFEC PCL	MFEC.BK	Info Tech	69.2	14.6	3.2	3.4	10.7	0.9	(2.9)	(3.8)	0.1	0.2	5	AAA
28	Sen X PCL	SENXm.BK	Real Estate	31.3	8.0	12.5	2.3	7.2	0.3	52.5	4.3	0.4	1.0	5	-
29	Namyong Terminal PCL	NYT.BK	Industrials	110.1	75.5	24.9	6.6	8.2	1.1	1.6	(4.0)	0.6	0.4	5	AA
30	Nonthavej Hospital PCL	NTV.BK	Health Care	111.2	12.1	11.8	9.0	12.8	1.3	(6.0)	(9.7)	(0.4)	0.4	4	-
31	Index International Group PCL	INDm.BK	Industrials	11.4	44.8	9.4	10.4	3.5	0.7	41.4	28.0	(0.2)	0.6	5	-
32	TKS Technologies PCL	TKS.BK	Industrials	97.8	48.1	7.1	2.3	9.6	0.9	(2.7)	20.4	0.1	0.6	5	A
33	ATP30 PCL	ATP30m.BK	Industrials	18.6	14.2	7.3	4.6	10.2	1.0	12.6	(1.1)	0.9	0.6	4	-
34	AI Energy PCL	AIE.BK	Energy	43.4	80.6	2.0	6.2	8.3	0.7	(1.1)	(10.6)	(0.2)	0.4	3	-
35	Readyplanet PCL	READYm.BK	Comm. Serv.	10.9	16.9	18.9	9.6	9.2	1.7	3.0	(25.9)	(0.8)	0.2	4	-
36	S&P Syndicate PCL	SNP.BK	Cons. Disc.	156.6	7.6	4.9	6.5	17.3	2.1	(6.9)	(1.5)	(0.1)	0.2	5	AA
37	Patum Rice Mill and Granary PCL	PRG.BK	Cons. Staples	203.7	12.2	21.6	5.0	11.3	0.7	13.7	22.9	0.0	0.3	5	-
38	Thachang Green Energy PCL	TGE.BK	Utilities	105.2	6.2	20.0	6.4	13.7	1.1	20.5	(13.5)	0.0	0.8	5	A
39	SPVI PCL	SPVIm.BK	Cons. Disc.	28.1	95.2	1.1	6.7	10.6	1.5	13.2	43.9	(0.1)	1.8	4	-
40	Chuwit Farm (2019) PCL	CFARMm.BK	Cons. Staples	14.8	74.9	6.9	1.9	29.0	0.7	(3.6)	0.0	(0.1)	0.4	4	-
41	DOD Biotech PCL	DODm.BK	Cons. Staples	22.9	154.3	8.0	4.4	20.9	0.8	(9.0)	(9.4)	(0.2)	1.2	3	-
42	Thai President Foods PCL	TFMAMA.BK	Cons. Staples	1,974.9	23.2	14.0	7.9	16.1	1.8	(4.0)	(0.5)	(0.5)	0.0	5	AAA
43	Roctec Global PCL	ROCTEC.BK	Comm. Serv.	151.2	66.2	15.3	6.1	11.6	1.1	4.2	(4.8)	(0.3)	1.2	5	-
44	AMA Marine PCL	AMAm.BK	Industrials	64.6	27.8	9.2	6.2	7.6	0.7	(5.4)	(2.4)	0.2	0.4	5	-
45	Thai Wah PCL	TWPC.BK	Cons. Staples	80.9	67.3	1.7	1.8	14.4	0.5	(6.9)	37.0	0.1	0.2	5	A
46	Thoresen Thai Agencies PCL	TTA.BK	Industrials	239.8	420.7	7.7	4.7	2.2	0.3	(4.3)	1.0	0.2	1.1	5	AA
47	Saha-Union PCL	SUC.BK	Industrials	260.7	61.5	22.2	6.3	5.1	0.4	(14.2)	(5.1)	(0.4)	0.2	5	-
48	Advanced Information Technology PCL	AIT.BK	Info Tech	230.8	154.3	8.6	8.8	12.4	1.9	(4.1)	6.6	(0.5)	0.5	4	-
49	Sikarin PCL	SKR.BK	Health Care	469.4	68.8	10.1	6.4	24.3	1.9	(3.4)	8.9	(0.1)	0.3	5	BBB
50	Nutrition SC PCL	NTSCm.BK	Cons. Staples	24.8	15.4	10.4	9.5	6.3	0.7	11.7	3.4	(0.2)	0.4	4	-

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